

HUB AUDITOR – A CUSTOMERS JUSTIFICATION

The following has been taken from the experiences of a client who used to use a paper based system, but then adopted the HUB AUDITOR System.

CURRENT PAPER BASED AUDIT SYSTEM

“I have three assessors who undertake audits full time using a paper audit system we designed in house. They are now very experienced and highly skilled in the job, which helps them fill-in the comment boxes with meaningful information. They each earn approximately \$42,000 per year and with the additional costs such as a vehicle and standard overhead charges this increases the overall annual cost for the three assessors to \$180,000 per year.

They spend 2 days actually doing auditing at the different sites and buildings. They get the audits done as quickly as possible otherwise they will not get the number they are required to do completed.

They then spend two days in the office, going through their audits, typing in the results, checking and correcting their reports, binding them and then sending them out. They spend the next day organizing where they are auditing the next week and filing the audit reports.

Any critical problems found are typed into a spreadsheet and the Departmental Manager is informed of the problem by email, again this has to be typed up. We do not follow up all other actions found during the audit because we simply do not have enough time. These are checked when we go back a year later to do another audit.

My three skilled assessors are really only 30-40% effective actually doing the job they are employed to do so I am wasting approximately \$117,000 per year on mundane tasks.

HUB AUDITOR Electronic Solution

If I purchase the HUB AUDITOR system Management PC software, three PDA mobile devices and training it will cost me approximately \$18,000. Can I justify the expenditure?

FIRSTLY, the actual audit time on site will remain the same, BUT it will be more accurate, nothing will get missed, the risk will be calculated automatically AND I will be able to give the Manager a Failure Report before I leave the premises.

SECONDLY, because everything is electronic the two days they would normally spend in the office is now eliminated. They would simply transfer the results from the PDA to the PC.

THIRDLY the comprehensive Audit Word report can be produced within minutes and emailed to the Departmental Manager.

FOURTHLY because the actions are now electronic we can now easily manage and control them by simply emailing the Managers the actions, which are still outstanding.

I now have an effective audit department. The detailed audit results, actions and photographs are stored and I now have sound backup in the event of any potential litigation.

A failure report is left on site, the Comprehensive Audit Word report is undertaken automatically and actions found during the audit are under complete control and we can manage them easily to aid the reduction of accidents.

On top of these benefits I have also eliminated the two days each assessor spends in the office doing the mundane paperwork task, producing reports etc. They are now available to spend another two days actually doing more audits, an increase of 100% of their previous time.

They can now undertake more audits or even spend more time at the place they are auditing, talking with the Manager and Staff discussing actions found and explaining the potential risks and educating them.

The day in the office would be spent updating the system and managing outstanding actions and organizing their schedule for next week.

The \$18,000 expenditure will provide me an extra \$72,000 worth of true auditor time and I will be able to double the amount of audits undertaken or spend more time making them more effective.

On top of this I have the added Company benefits of enhanced data in the event of litigation and am able to now manage actions found effectively which will result in potentially less accidents.

YES, I CAN EASILY JUSTIFY THE HUB AUDITOR TO MY MANAGER.”